

#### **About Incorp Restructuring Services LLP**



- Incorp Restructuring Services LLP ("InCorp Restructuring") is a group entity of InCorp India, the Indian entity of the global InCorp Group.
- > An IBBI registered Insolvency Professional Entity.
- Pan India presence with well connected professional network.
- Market leader in restructuring and resolution of stressed real estate projects.
- ➤ Team of 200+ people from diverse talent pool i.e Restructuring Professionals, CA, CS, CMA, MBAs, Lawyers, Valuers, Subject Matter Experts etc.
- Trusted advisors to various banks, financial institutions, homebuyers and corporates.
- ➤ Well-equipped with skillset, experience and infrastructure to effectively and efficiently deal with turnaround of distressed assets.
- ➤ Demonstrated history of **resolving challenging situations of stressed entities** via integrated services under one umbrella; leading to restoration of business value, improved business performance, and safeguarding of stakeholders' interest.

#### **Our Capabilities**





### Our Services (1/2)

**Support Services** 

Start to end management of insolvency resolution or liquidation process including but not limited to claim verification, accounting, valuation, transaction audit, litigation support, process advisor etc.

Sale of distressed assets

Providing buy side/ sell side advisory, asset tracing, drafting of resolution plan and marketing support for stressed assets under IBC.

**Due Diligence** 

Conducting due diligence pertaining to stressed entities, stressed assets, prospective buyers etc.

**Turnaround Services** 

Crisis Management, Working Capital Management, Turnaround planning and execution, strategy to execution business improvement.

## Our Services (2/2)

**Fund Raising** 

Facilitating Interim Financing for stressed projects, Bridge Funding, Structural Funding, Working Capital Finance from Banks/NBFCs

Debt Restructuring

Carrying out operational/financial/debt restructuring with an aim to preserve business and asset value of the company

Investment Banking

Equity Funding, Debt Structuring, Debt Refinancing

**CFO Services** 

Handling Cash Flow Monitoring, Financial, Accounting and Taxation Compliances, Book-keeping of stressed entities

#### **Our Success Story**

89%

2x

84%

~8%

70/10

>10k

Success in CIRP Resolutions v/s NCLT Average of 53%

Higher FC Claims Recovery v/s NCLT Average Average CoC Approval Rate v/s NCLT Average of 56%

Share of NCLT Cases with Claims > INR 200 Cr

Total
Consents
Given and
Matters
Resolved

Cumulative
Value of
CIRP
resolved
cases in
INR Cr



## **Our Marquee Deals (1/4)**

Pratibha Industries Limited



Facilitating sale as a going concern during liquidation of India's one of the largest EPC Company involved in execution of 94+ projects with various government agencies across India.

**Debt Resolved ~ 8,800 Cr** 

Radius Estates & Developers Pvt. Ltd.

2

Premium project on MHADA land with >700+ home buyers amidst various operational challenges, successfully resolved within 8 months.

**Debt Resolved ~ 3,028 Cr** 

**Ariisto Developer Private Limited** 



Highest CIRP recovery in a stalled real estate project having ~500+ homebuyers and Financial Creditors Claims > INR 500 Cr in a time frame of 10 months.

Debt Resolved ~ 2,458 Cr

# Our Marquee Deals (2/4)

Ashiana Landcraft Realty Pvt. Ltd.



A real estate project involving 400+ stakeholders, resolved with Financial Creditors within 200 days. Statutory dues were paid within time by raising interim finance and overall saving of INR 40 Cr in terms of statutory penalties that would have been levied in case of non-compliance

Debt Resolved ~ 1,250 Cr

Nirmal Lifestyle Realty Pvt. Ltd.



Successfully resolving a stressed real estate project having assets under seizure & attachment with multiple government agencies.

**Debt Resolved ~ 750 Cr** 

Ornate Spaces Pvt. Ltd.



Execution of a Development Agreement for a housing society redevelopment, for land belonging to MHADA, within 15 months period.

**Debt Resolved ~ 748 Cr** 

## Our Marquee Deals (3/4)

Envirant
Developers Pvt.
Ltd.



Successfully resolving a stressed real estate project having company owned land parcel and another having development rights with pre-existing disputes between the directors of the Corporate Debtor.

**Debt Resolved ~ 185 Cr** 

Metrik Infraprojects Pvt. Ltd.

8

Successfully resolved a distressed real estate Company by way of approval of Resolution Plan.

**Debt Resolved ~ 50 Cr** 

Dhammanagi Developerss Pvt. Ltd.



The parties amicably entered into a settlement agreement and the CIRP was successfully withdrawn.

Debt Resolved ~ 34 Cr

# Our Marquee Deals (4/4)

Radius & Deserve Builders LLP



Premium Residential Project in Phases registered with MAHARERA on a land owned by Maharashtra Government with >80 home buyers, other Operational Creditors amidst various operational challenges with admitted claims of more than INR 3000 Crores.

SN Engineering Services Pvt. Ltd.



Company engaged in business of readymade concrete wherein Financial Creditors received ~68% of their debt recovery within a CIRP period of ~200 days. The assignment was coupled with numerous operational challenges like making running payment to contractor and suppliers, payment recovery from debtors etc.

Swapnil Promoters and Developers Pvt. Ltd.



Nagpur based entity with a debt size of ~INR 50 Cr wherein resolution plan is being approved by CoC and is awaiting NCLT's approval.

#### **Our Other Deals**

**Aaditri Constructions Private Limited** 

**Anudan Properties Private Limited** 

**Azinova Constructions Private Limited** 

**Crystal Facilities Management Private Limited** 

**Darshan Developers Private Limited** 

**Earleen Real Estate Developers Private Limited** 

**Edweena Real Estate Private Limited** 

**Fulgent Real Estate Private Limited** 

**Ghardwar Real Estate Private Limited** 

**Gstaad Hotels Private Limited** 

**Immediate Real Estate Private Limited** 

**Kakade Estate Developers Private Limited** 

**Katare Spinning Mills Limited** 

**Manpreet Developers Private Limited** 

**Manpreet Estates LLP** 

**Neo Capricorn Plaza Private Limited** 

**Nirmal Lifestyle (Mulund) Private Limited** 

**Notion Real Estate Private Limited** 

**Opal Luxury Time Products Limited** 

**Prashul Real Estate Private Limited** 

**Prithvi Residency Private Limited** 

**Rite Builtec Private Limited** 

**Rite Developers Private Limited** 

Sahara India Medical Institute Limited

**Satra Property Developers Private Limited** 

Shivshakti Barrels Private Limited

Siddhi Raj Housing Projects Private Limited

S.K. Elite Industries Limited

**Sutlej Housing Private Limited** 

**Suvarat Real Estate Developers Private Limited** 

**Swapnil Promoters And Developers Pvt Limited** 

**Tenacity Real Estate Private Limited** 

**Vyomakara Real Estate Private Limited** 

**Wamika Real Estate Private Limited** 



#### **Our Clientele: Financial Creditors**



































## **Our Clientele: Resolution Applicants**



























#### **Our Leadership**



**Jayesh Sanghrajka**Partner, Mumbai



Vinay Mruthyunjaya
Partner, Bengaluru



Amit Karia
Associate Partner, Mumbai



Vitthal Dahake
Associate Partner, Mumbai



**Hiten Abhani**Associate Partner, Gujarat

